TCC CANADA
meet. collaborate. succeed.

EAST END · GLOUCESTER, OTTAWA

# The Blair Centre

A full floor of furnished offices in City Park Place, a Class A building next to Gloucester Centre. **A short walk to Blair O-Train station, with free parking.**

1900 CITY PARK DRIVE

| | |
|---|---|
| Free | On-site parking |
| 9 min | Walk to Blair O-Train |
| 174 / 417 | Highway access |
| Touring | **Book a visit this week** |

| | | | |
|---|---|---|---|
| 70 | 2–6 | $900 | 30 |
| private offices and team suites | people per office or suite | a month and up, all-inclusive | seat Training Den for team sessions |

WHY YOUR CLIENTS WILL SAY YES

## East-end offices without the east-end lease.

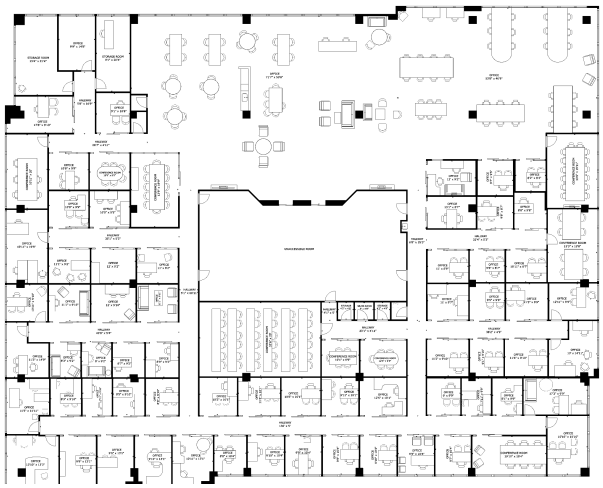
| | DIRECT LEASE NEARBY | TCC BLAIR CENTRE |
|---|---|---|
| **Size** | Usually full suites | **Teams of 1 to 6** |
| **Term** | 3 to 10 years | **Month to month and up** |
| **Move-in** | Months of design and build | **Furnished, ready in days** |
| **Costs** | $34 per sq ft a year, plus fit-out and IT | **One monthly fee** |
| **Extras** | Build your own | **Training Den, boardrooms, free parking** |


MEMBERS


TRAINING DEN


BOARDROOM

FLOOR PLAN · 3RD FLOOR



STARTING MONTHLY PRICES

| TEAM | OFFICES | FROM / MONTH |
|---|---|---|
| 1–2 | 50 | **$900** |
| 3–4 | 16 | **$1,350** |
| 5–8 | 4 | **$2,750** |

All-inclusive per month, plus HST. November 2026 list prices; exact pricing in each proposal.

**Getting there:** Blair O-Train is a 9-minute walk and Gloucester Centre is next door. Downtown is 15 minutes by car.

Brittany Waitman Sales Manager, Ottawa · 343-803-8360 · brittany@tcccanada.com

BROKER PROGRAM OVERLEAF

THE TCC BROKER PROGRAM

# Bring us the client. We'll make the deal easy to close.

Your client gets a furnished office in Ottawa's east end, ready in days. You get 15% commission, paid quickly, with repeat earnings as your client grows.

**15%**
ON 2026 SIGNINGS

| 15% | 12% | 10% |
|---|---|---|
| Agreements signed by Dec 31, 2026 | Jan 1 to Mar 31, 2027 | From April 2027 |

## WHAT A DEAL PAYS YOU, SIGNED IN 2026

| CLIENT | 12-MONTH TERM | 36-MONTH TERM |
|---|---|---|
| **Office for 1–2** $900/mo | $1,620 | $1,944 |
| **Office for 3–4** $1,350/mo | $2,430 | $2,916 |
| **Office for 5–8** $2,750/mo | $4,950 | $5,940 |
| **Teams of 25+ or 50+ desks** on top of commission | +$2,500 / +$5,000 bonus | |

You earn 15% of first-year value or 6% of total contract value, whichever is greater, so longer terms pay more.

**Paid quickly**
Half at signing, half at move-in

**Protected**
Registered clients are yours for 6 months

**Expansions**
10% when your client grows in year one

**Renewals**
2% each time your client renews

**One point of contact**
Brittany handles the tour, proposal and agreement, and keeps you copied at every step.

## HOW A DEAL WORKS

1. **Register**
Email Brittany your client's name before the first tour.

2. **Tour**
Brittany shows the space, in person or by video.

3. **Propose and sign**
A branded proposal, then an agreement signed online.

4. **Get paid**
Half at signing, the rest when your client moves in.

## MEETING ROOMS ON SITE

### Room for the whole team, and their clients.

| | |
|---|---|
| **The Training Den** | 30 seats |
| **The City Park** | 12 seats |
| **The Pineview** | 12 seats |

Members book rooms online; guests are welcomed at the front desk.

## ONE RELATIONSHIP, COAST TO COAST

### Same program at every TCC centre.

| | |
|---|---|
| **Ottawa** | Five centres, including Kanata North |
| **Toronto** | 365 Bay · Bay Adelaide (333 Bay) |
| **Markham** | The Markham Centre |
| **Vancouver** | Pacific Centre · City Centre |

Client moving or opening a second office in another city? Register them with us and the same program applies.

## REGISTER A CLIENT OR BOOK A TOUR


## Brittany Waitman

Sales Manager, Ottawa · 343-803-8360 · brittany@tcccanada.com
The Blair Centre · 1900 City Park Drive, 3rd floor, Ottawa ON K1J 1A3


**Centre details online**
Scan for photos, amenities and directions

Commission: 15% of first-year value or 6% of total contract value, whichever is greater, on agreements signed by Dec 31, 2026; 12% Jan 1 to Mar 31, 2027; 10% from April 2027. Examples use November 2026 list prices; exact pricing is confirmed in each proposal. Volume bonus: $2,500 at 25+ desks, $5,000 at 50+. Clients must be registered before their first tour. Subject to approved credit and a signed TCC agreement. TCC may change or end the program at any time.